

***ECONOMIC DEVELOPMENT POWER
ALLOCATION BOARD***

MINUTES

April 22, 2003

Video Conference – 10:00 a.m.

30 South Pearl Street, 10th Floor, Albany, NY

123 Main Street, 14th Floor, White Plains, NY

501 Seventh Avenue, 9th Floor, NY, NY

Louis P. Ciminelli Construction, 369 Franklin Street, Buffalo, NY

Univisions – 107 Twin Oaks Drive, Syracuse, NY

1. Approval of the Minutes of the Meeting of March 20, 2003

RE-APPLICATIONS FOR POWER FOR JOBS POWER

2. **Con Edison – Service Territory**

Alex Meat Corp.
Brooklyn – Kings County

Automatic Data Processing (ADP)
New York – New York County

Bedford Stuyesant Restoration Corp.
Brooklyn – Kings County

Chow Brothers
Brooklyn – Kings County

Display Producers
Bronx – Bronx County

Educational Broadcasting Corp. (Thirteen WNET)
New York – New York County

Jazzmobile
New York – New York County

Kruysman
Long Island City – Queens County

Symphony Space
New York – New York County

The Brooklyn Historical Society
Brooklyn – Kings County

3. Niagara Mohawk – Service Territory

Corning, Inc.
Canton – St. Lawrence County

G.C. Hanford Manufacturing Co.
Syracuse – Onondaga County

Oneida Container Company
Vernon – Oneida County

Portola Packaging
Clifton Park - Saratoga County

School House Warehousing
Gloversville – Fulton County

4. New York State Electric & Gas Corp. - Service Territory

Caron Fine Wood Products
Champlain – Clinton County

Hadco Corp.
Owego – Tioga County

Magnus Precision Manufacturing
Phelps – Ontario County

McGard, Inc.
Orchard Park – Erie County

Newcut
Newark – Wayne County

5. Rochester Gas & Electric Company – Service Territory

New Energy Works
Victor – Ontario County

APPLICATIONS FOR POWER FOR JOBS POWER - NEW APPLICATIONS

6. Con Edison – Service Territory

AT&T Corporation
White Plains – Westchester County

Kips Bay Boys & Girls Club, Inc.
Bronx – Bronx County

Memorial Sloan Kettering Cancer Center
New York – New York County

7. **Niagara Mohawk – Service Territory**

AccuMed Technologies, Inc.
Buffalo – Erie County

Beaverite Corporation
Beaver Falls – Lewis County

Tartan Textile Services, Inc.
Utica – Oneida County

Thermold Corporation
Canastota – Madison County

8. **New York State Electric & Gas Corp. - Service Territory**

Amphenol Corporation
Sidney – Delaware County

Schweizer Aircraft Corp.
Horseheads – Chemung County

9. **Rochester Gas & Electric Company – Service Territory**

Rochester Institute of Technology
Rochester – Monroe County

OTHER BUSINESS

10. Informational Item - Power for Jobs - Status of Approved Applications and Summary of Action on Applications

11. Next Meeting

A regular meeting of the Economic Development Power Allocation Board was held via video conference at the following participating locations:

- 1) New York Power Authority, 30 South Pearl Street, 10th Floor, Board Room, Albany, NY, 12207
- 2) New York Power Authority 123 Main Street, 17th Floor Conference Room, New York, NY 10018
- 3) New York Power Authority, 501 Seventh Avenue, 9th Floor, New York, NY 10019
- 4) Louis P. Ciminelli Construction, 369 Franklin Street, Buffalo, NY
- 5) Univisions Communications Group, 107 Twin Oaks Drive, Syracuse, NY, 12306

The following Members of the Board were present at the following locations:

Louis P. Ciminelli, Chairman (Buffalo)
H. Douglas Barclay, Member (Syracuse)
James A. Duncan, Member (Buffalo)

Kevin S. Corbett, Member (Excused from attendance)

Also in attendance were:

Eugene W. Zeltmann	President and Chief Executive Officer, NYPA
Louise M. Morman	Senior Vice President – Marketing & Economic Development, NYPA
James H. Yates	Vice President - Major Account Marketing and Economic Development, NYPA
Thomas Warmath	Vice President and Chief Risk Officer, NYPA
Joseph J. Carline	Assistant General Counsel – Power & Transmission, NYPA
Dennis Eccleston	Chief Information Officer
Angela D. Graves	Deputy Secretary, NYPA
John B. Hamor	Director Inter-Governmental Relations, NYPA
Gary Paslow	Vice President – Governmental Affairs and Policy Development, NYPA
James F. Pasquale	Manager – Business Power Allocations and Compliance, NYPA
Bonnie Fahey	Executive Assistant, NYPA
Lorna M. Johnson	Assistant Secretary, NYPA
Andrew J. McLaughlin	Assistant Secretary – Legal Affairs, NYPA
Nicolina Marchese	Communications Specialist II, NYPA
Michael Salzmann	Senior Information Specialist, NYPA
Anthony Savino	Marketing Consultant, NYPA

1. **Adoption of Minutes**

The minutes of the meeting of March 20, 2003, were unanimously adopted.

2. **Consolidated Edison - Service Territory**

The members of the Board considered the ten re-allocations listed below for Power for Jobs. Mr. Pasquale explained that some 1,243 jobs would be impacted.

The following resolution was unanimously adopted by the Members of the Board present:

WHEREAS, the following entities in Consolidated Edison's service territory have re-applied for allocations of Power for Jobs service:

**Alex Meat Corp.
Brooklyn – Kings County**

**Automatic Data Processing (ADP)
New York – New York County**

**Bedford Stuyesant Restoration Corp.
Brooklyn – Kings County**

**Chow Brothers
Brooklyn – Kings County**

**Display Producers
Bronx – Bronx County**

**Educational Broadcasting Corp. (Thirteen WNET)
New York – New York County**

**Jazzmobile
New York – New York County**

**Kruysman
Long Island City – Queens County**

**Symphony Space
New York – New York County**

**The Brooklyn Historical Society
Brooklyn – Kings County**

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such applications meet the requirements of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997, Chapter 386 of the Laws of 1998; Chapter 63 of the Laws of 2000; and Chapter 226 of the Laws of 2002, and would advance the public policy set forth in Section 189(i) of the Economic Development Law to provide effective incentives to promote economic development, maintain and develop jobs, and encourage new capital investment throughout New York State; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York the ten re-allocations discussed herein totaling 2,660 kW for Consolidated Edison's service territory for three years, but not longer than December 31, 2005, and that the following terms be incorporated into the Power Authority's contract for Power for Jobs Service:

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- **applicants to maintain a total of 1,243 jobs;**
- **such allocations shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority's standard form of contract for Power for Jobs Service.**

3. **Niagara Mohawk - Service Territory**

The members of the Board considered the five re-allocations listed below for Power for Jobs. Mr. Pasquale explained that some 854 jobs would be impacted.

The following resolution was unanimously adopted by the Members of the Board present:

WHEREAS, the following entities in Niagara Mohawk's service territory have applied for allocations of Power for Jobs service:

**Corning, Inc.
Canton – St. Lawrence County**

**G.C. Hanford Manufacturing Co.
Syracuse – Onondaga County**

**Oneida Container Company
Vernon – Oneida County**

**Portola Packaging
Clifton Park - Saratoga County**

**School House Warehousing
Gloversville – Fulton County**

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such applications meet the requirements of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; Chapter 386 of the Laws of 1998; Chapter 63 of the Laws of 2000; and Chapter 226 of the Laws of 2002, would advance the public policy set forth in Section 189(i) of the Economic Development Law to provide effective incentives to promote economic development, maintain and develop jobs, and encourage new capital investment throughout New York State; and be it further

RESOLVED, That the Board commends to the Power Authority of the State of New York five re-allocations discussed herein totaling 3,050 kW for Niagara Mohawk's service territory for three years, but not longer than December 31, 2005, and that the following terms be incorporated into the Power Authority's contracts for Power for Jobs Service:

- **applicants to maintain a total of 854 jobs;**
- **such allocations shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority's standard form of contract for Power for Jobs Service.**

4. **New York State Electric & Gas - Service Territory**

The members of the Board considered the five re-allocations listed below for Power for Jobs. Mr. Pasquale explained that some 1,156 jobs would be impacted.

The following resolution was unanimously adopted by the Members of the Board:

WHEREAS, the following entities in NYSEG's service territory have applied for allocations of Power for Jobs service:

**Caron Fine Wood Products
Champlain – Clinton County**

**Hadco Corp.
Owego – Tioga County**

**Magnus Precision Manufacturing
Phelps – Ontario County**

**McGard, Inc.
Orchard Park – Erie County**

**Newcut
Newark – Wayne County**

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such applications meet the requirements of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; Chapter 386 of the Laws of 1998; Chapter 63 of the Laws of 2000 and Chapter 226 of the Laws of 2002, would advance the public policy set forth in Section 189(i) of the Economic Development Law to provide effective incentives to promote economic development, maintain and develop jobs, and encourage new capital investment throughout New York State; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York the five re-allocations discussed herein totaling 3,145 kW for NYSEG's service territory for three years, but not longer than December 31, 2005, and that the following terms be incorporated into the Power Authority's contracts for Power for Jobs Service:

- **applicants to maintain a total of 1,156 jobs;**
- **such allocations shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority's standard form of contract for Power for Jobs Service.**

5. **Rochester Gas & Electric - Service Territory**

The members of the Board considered the re-allocation listed below for Power for Jobs. Mr. Pasquale explained that some 67 jobs would be impacted.

The following resolution was unanimously adopted by the Members of the Board present:

WHEREAS, the following entity in RG&E's service territory have applied for allocations of Power for Jobs service:

**New Energy Works
Victor – Ontario County**

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such application meets the requirements of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; Chapter 386 of the Laws of 1998; Chapter 63 of the Laws of 2000 and Chapter 226 of the Laws of 2002, would advance the public policy set forth in Section 189(i) of the Economic Development Law to provide effective incentives to promote economic development, maintain and develop jobs, and encourage new capital investment throughout New York State; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York the re-allocation discussed herein totaling 150 kW for RG&E's service territory for three years, but not longer than December 31, 2005, and that the following terms be incorporated into the Power Authority's contracts for Power for Jobs Service:

- **applicant to maintain a total of 67 jobs;**
- **such allocation shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority's standard form of contract for Power for Jobs Service.**

6. Con Edison - Service Territory

The Members of the Board considered the three applications for Power for Jobs (“PFJ”) submitted on behalf of the following companies in the Con Edison Service Territory.

AT&T Corporation (“AT&T”) – was incorporated in 1885 and provides voice, video and data communications to businesses, consumers, and government. AT&T is under intense pressure as a company to cut costs. Costs that are not cut through energy cost reduction efforts need to be removed through lay-offs. A PFJ allocation will allow AT&T to maintain its headcount in its White Plains location.

Kips Bay Boys & Girls Club, Inc. (“Kips Bay”) – has been in the business of promoting juvenile development and preventing juvenile delinquency among the youth of New York City. In pursuit of this mission, Kips Bay is organized to help young people to recognize and achieve their potential for growth and development and to attain the skills necessary for living in a complex environment. A PFJ allocation will help Kips Bay retain existing jobs and help to employ new staff.

Memorial Sloan Kettering Cancer Center (“Sloan Kettering”) – is planning to expand current research activity through construction of a 55,000 square foot addition to house additional state of the art surgical suites, new pathology laboratories, and an expansion of pediatric research and treatment areas. In addition, they have plans to construct a 23-story new building on its main campus devoted solely to biomedical research. This new research building will encompass 692,000 square feet and has a budget of \$568 million. A PFJ allocation will help the center substantially increase employment as well as research dollars being attracted to New York City and State.

Following consideration of such applications, the members of the Board present voted unanimously to adopt the following resolution.

WHEREAS, AT&T Corporation, Kips Bay Boys & Girls Club, Inc. and Memorial Sloan Kettering Cancer Center, applied for allocation of Power for Jobs Service; and

WHEREAS, an allocation of 650 kW would result in a ratio of 923 jobs per MW for AT&T Corporation; an allocation of 150 kW would result in a ratio of 1,140 jobs per MW for Kips Bay Boys & Girls, Inc.; an allocation of 5,000 kW would result in a ratio of 1,620 jobs per MW for Memorial Sloan Kettering Cancer Center;

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such application meets the requirement of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York allocations totaling 5,800 kW for Consolidated Edison’s service territory for three years but no longer than December 31, 2005, and that the following terms be incorporated into the Power Authority’s contracts for Power for Jobs Service:

- **applicant to maintain a total of 8,871 jobs;**
- **such allocations shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority’s standard form of contract for Power for Jobs Service.**

7. **Niagara Mohawk – Service Territory**

The Members of the Board considered the four applications for Power for Jobs (“PFJ”) submitted on behalf of the following companies in the Niagara Mohawk service territory.

AccuMed Technologies, Inc. (“AccuMed”) – is a leading supplier of contract sewing and ultrasonic welding textile products to the medical, sporting goods, safety, and military industries. A PFJ allocation would allow the company reduce costs and remain competitive and commit to new jobs in Buffalo.

Beaverite Corporation (“Beaverite”) – established in 1927, Beaverite currently operates two manufacturing facilities. They manufacture custom three ring binders, poly package, and a host of presentation products. They also manufacture gaskets and die cut products. A PFJ allocation will allow them to increase profitability, invest in staff and equipment, and remain competitive in this market.

Tartan Textile Services, Inc. (“Tartan Textile”) – formed in 1998, owns and operates commercial laundry operations and textile rental services with a primary focus on providing these services to the hospitality and health care industries. Tartan Textile’s Utica site consists of its main laundry, processing, and distribution facilities. Receiving a PFJ allocation will allow Tartan Textile to remain competitive.

Thermold Corporation (“Thermold”) – founded in 1945, has remained a stable business in Central New York. The company is a complete thermoplastic molding service, and serves many diverse industries ranging from electronic to cosmetics. A PFJ allocation will help free up funding to maintain and slightly increase employment levels.

Following consideration of such applications, the members of the Board present voted unanimously to adopt the following resolution.

WHEREAS, the AccuMed Technologies, Inc., the Beaverite Corporation, the Tartan Textile Services, Inc., and the Thermold Corporation have applied for allocations of Power for Jobs Service; and

WHEREAS, an allocation of 125 kW would result in a ratio of 1,792 jobs per MW for the AccuMed Technologies, Inc.; an allocation of 250 kW would result in a ratio of 240 jobs per MW for Beaverite Corporation; an allocation of 300 kW would result in a ratio of 700 jobs per MW for Tartan Textile Services, Inc.; an allocation of 250 kW would result in a ratio of 256 jobs per MW for Thermold Corporation;

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such applications meet the requirement of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York allocations totaling 925 kW for Niagara Mohawk’s service territory for three years but no longer than December 31, 2005, and that the following terms be incorporated into the Power Authority’s contracts for Power for Jobs Service:

- applicants to maintain a total of 558 jobs;
- such allocations shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority’s standard form of contract for Power for Jobs Service.

8. New York State Electric & Gas – Service Territory

The Members of the Board considered the two applications for Power for Jobs (“PFJ”) submitted on behalf of the following companies in the NYSE&G service territory.

Amphenol Corporation (“Amphenol”) – one of the largest manufacturers of interconnect products in the world, the company designs, manufactures and markets electrical, electronic and fiber optic connectors, coaxial and flat-ribbon cable, and interconnect systems. The company has established production locations in Mexico, Canada, Europe, India, and China which compete with this location for work load. A PFJ allocation will help retain jobs and the work load in New York State.

Schweizer Aircraft Corp. (“Schweizer”) – founded in 1939 in Chemung County, it is the last remaining producer of aircraft in the state. During its history, the company designed and produced nearly 6,000 aircraft as well as hundreds of thousands of subcontract airframe parts and assemblies for major aerospace companies and the United States government. Schweizer has been seriously impacted by the ongoing recession in the aerospace industry. A PFJ allocation will help make Schweizer to be more competitive and to survive and retain its workforce.

Following consideration of such applications, the members of the Board present voted to adopt the following resolution by a vote of two in favor and one abstention. Mr. Duncan abstained from voting on the proposed re-allocation to Schweizer Aircraft Corp. This application will be ratified at the May 20, 2003 meeting.

WHEREAS, the Amphenol Corporation and the Schweizer Aircraft Corp. have applied for allocations of Power for Jobs Service; and

WHEREAS, an allocation of 2,000 kW would result in a ratio of 615 jobs per MW for the Amphenol Corporation; an allocation of 700 kW would result in a ratio of 486 jobs per MW for the Schweizer Aircraft Corp.;

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such applications meet the requirements of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; Chapter 386 of the Laws of 1998; Chapter 63 of the Laws of 2000 and Chapter 226 of the Laws of 2002, would advance the public policy set forth in Section 189(i) of the Economic Development Law to provide effective incentives to promote economic development, maintain and develop jobs, and encourage new capital investment throughout New York State; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York the two re-allocations discussed herein totaling 2,700 kW for NYSEG’s service territory for three years, but not longer than December 31, 2005, and that the following terms be incorporated into the Power Authority’s contracts for Power for Jobs Service:

- **applicants to maintain a total of 1,570 jobs;**
- **such allocations shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority’s standard form of contract for Power for Jobs Service.**

9. **Rochester Gas & Electric - Service Territory**

The Members of the Board considered the application for Power for Jobs (“PFJ”) submitted on behalf of the following company in the RG&E service territory.

Rochester Institute of Technology (“RIT”)– is a coeducational, privately endowed university with an enrollment of over 15,000 students. A PFJ allocation will allow RIT to retain workers at a time when local businesses are laying off workers. The savings from PFJ will help reduce costs and be used for maintenance and upgrades of existing buildings.

Following consideration of such application, the members of the Board present voted unanimously to adopt the following resolution.

WHEREAS, the Rochester Institute of Technology has applied for allocations of Power for Jobs Service; and

WHEREAS, an allocation of 2,000 kW would result in a ratio of 1,381 jobs per MW for Rochester Institute of Technology;

NOW THEREFORE BE IT RESOLVED, That the Board hereby finds and determines that such application meets the requirements of the Power for Jobs legislation contained in Chapter 316 of the Laws of 1997; Chapter 386 of the Laws of 1998; Chapter 63 of the Laws of 2000 and Chapter 226 of the Laws of 2002, would advance the public policy set forth in Section 189(i) of the Economic Development Law to provide effective incentives to promote economic development, maintain and develop jobs, and encourage new capital investment throughout New York State; and be it further

RESOLVED, That the Board hereby recommends to the Power Authority of the State of New York the re-allocation discussed herein totaling 2,000 kW for RG&E’s service territory for three years, but not longer than December 31, 2005, and that the following terms be incorporated into the Power Authority’s contracts for Power for Jobs Service:

- **applicant to maintain a total of 2,762 jobs;**
- **such allocation shall be subject to the reduction of power and affirmative action provisions set forth in the Power Authority’s standard form of contract for Power for Jobs Service.**

10. **Informational Item - Power for Jobs - Status of Approved
Applications and Summary of Action on Applications**

11. Next Meeting

It was determined that the next meeting of the Board would take place on May 12, 2003, at 10:00 a.m.

April 22, 2003

Closing

Upon motion duly made and seconded, the meeting was adjourned at 11:15 a.m.

April-03