



**NY Power
Authority**

**Canal
Corporation**

The Importance of DEI in the Supply Chain

Customer Energy Solutions

November 22, 2021

Housekeeping

- Event will be recorded and later available on www.nypa.gov/procurement
- All attendees are muted throughout event; only panelists cameras are visible
- Attendees may submit questions in the chat window
- Questions can be submitted to the presenters and to the speaker
- During panel discussion selected questions will be presented to the panelists for comment
- Contact information will be provided at the end of the event

SCHEDULE OF EVENTS

- Housekeeping:** Vicki Daniels, Manager Supplier Diversity
- Welcome:** Keith Hayes, SVP Clean Energy Solutions
- Safety Moment:** Kevin King, Director Category Management
- Speaker:** Benjamin Cuozzo, Lead Project Manager DER Advisory
- Panel Discussion:** Diversity, Equity & Inclusion in the Customer Energy Solutions
- Moderator: Megan Blank, Senior Manager Proposal Development & Contracts
- Panelists: Donna Hager - Macan Deve Engineers, P.C.,
Gayle Katzman, P. E. - Westchester County, Department of Public Works & Transportation
Patrick MacArdle – Lead Program Engineer I
- Closing Remarks:** John Canale, VP Strategic Supply Management

Welcome



KEITH HAYES
SVP Clean Energy Solutions

Safety Moment



KEVIN KING

Director Category Management

Safety Topic – 3 Second Rule

Safe distance driving is measured in seconds, not distance. When driving in traffic be cognizant of your surroundings and driving conditions as they can change rapidly.

The National Safety Council recommends that when driving, pick a non-moving object along the road, like a speed limit sign, a tree, or a telephone pole, and when the vehicle in front of you passes that object, start counting in your head and if you pass that object before you get to 3 seconds, you are too close.



Safety Topic – 3 Second Rule

Why 3 seconds? It takes, on average, 1.5 seconds to recognize the potential risk in front of you and 1.5 seconds to react, hit the brakes and slow down. This does not guarantee you will avoid a collision but will help minimize the impact and damage.

3 second rule applies in ideal driving conditions, (weather, traffic, road condition) in an automobile. Increase to 4 seconds if you are driving an SUV, pick up truck or larger vehicle and 6 seconds if you are driving a commercial vehicle or are driving in hazardous weather conditions.

Remember: Every second counts !!!!



SPEAKER



BENJAMIN CUOZZO

Lead Project Manager DER Advisory

CEAS – Scope of Work

- Focus on distributed energy resource (DER) technologies
- Provide technical, regulatory, and analytical services
- Advise contracting and implementation processes
- Procure implementation partners on behalf of customers
 - Public solicitations (NYS *Contract Reporter*)
 - Mini-Bid solicitations (prequalified vendors)

All solicitations conducted in SAP Ariba, please register at www.nypa.gov/procurement

DER Prequalified Vendor Structure

Technology Categories

- Solar PV
- Solar Thermal
- Wind Energy
- Energy Storage
- Community Distributed Generation
- Load Control
- Microgrid Control

Regions

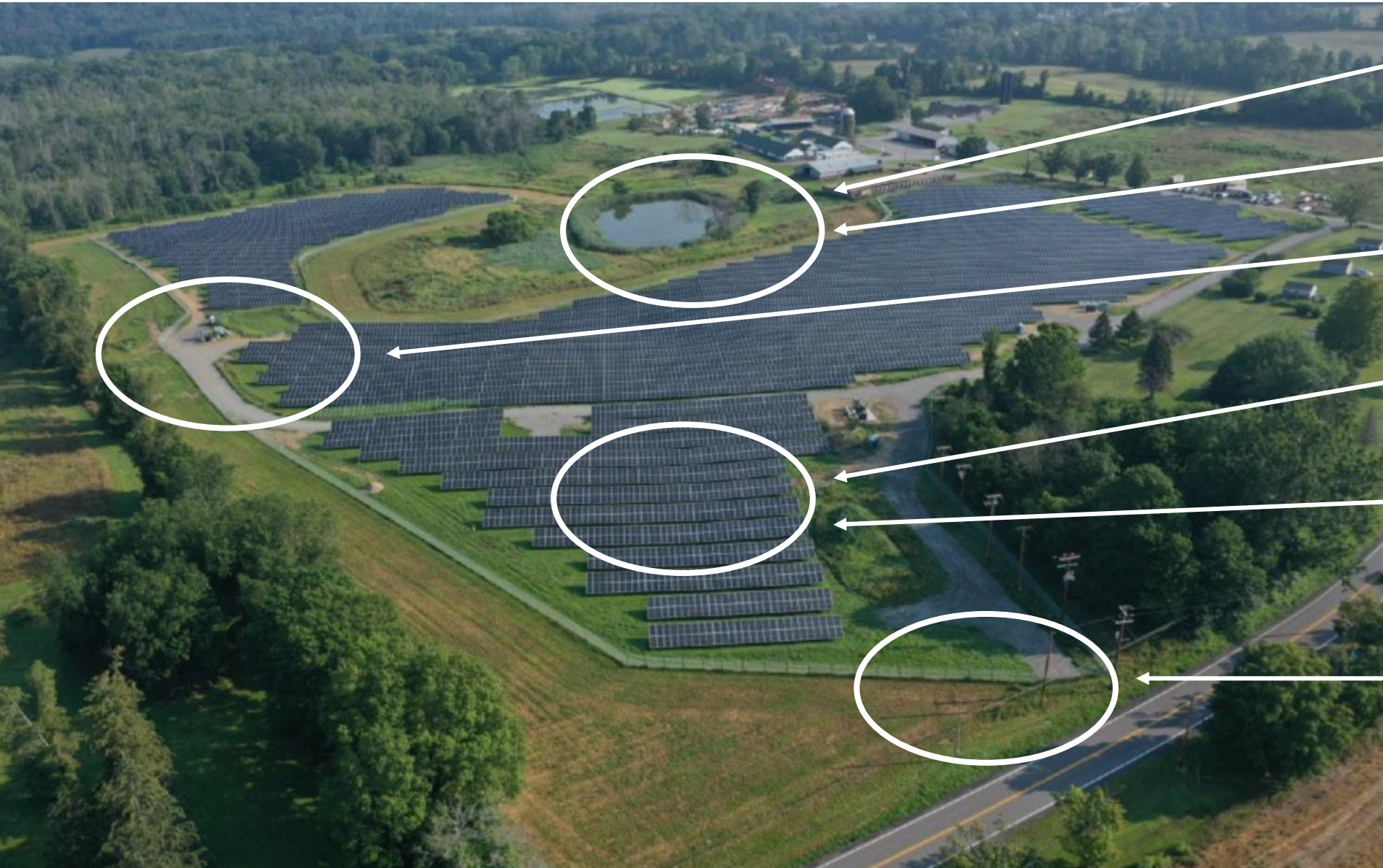
- Western
- Central
- Northern
- Southeastern
- New York City
- Long Island

DER Prequalified Vendor List

Acadia Energy Corporation	Cypress Creek	GE Grid Solutions	Lumos	Stem, Inc.
Advanced Microgrid Solutions	DCO Energy	GE Solar	Moose	Strata Solar
AECOM	Delaware River Solar	GI Energy	ForeFront Power	Tesla
AES Distributed	Demand Energy	EDF Renewables	namaste SOLAR	The Ryan Company, Inc.
Ameresco	Dimension Energy	groSolar	NEER Development	TRC Engineers
BQ Energy	Direct Energy	HESP	RDS Industries, Inc	UGE
Bright Power	Dynamic	HITACHI	Siemens Industry	Viridity Energy
Burns McDonnell	Engie Services	J. R. Conkey & Associates, Inc.	Smart Edge	
ConEdison Clean Energy	EnPower	LABELLA Associates, DPC	Solar Liberty	
Conti Solar	EnterSolar	Lockheed Martin	SOL SYSTEMS	

Register at www.nypa.gov/procurement





- Environmental Surveying
- Civil Engineering
- Electrical Engineering
- Mechanical Engineering
- Geotechnical & Subsurface Analysis
- Real property, Legal, & Special Support Services



MODERATOR:

Megan Blank

Senior Manager Proposal Development & Contracts

PANEL DISCUSSION

DIVERSITY, EQUITY & INCLUSION IN THE CUSTOMER ENERGY SOLUTIONS

PANELISTS



Donna Hager
Macan Deve Engineers, P.C.



Gayle Katzman, P.E.
Department of Public Works &
Transportation



Patrick MacArdle
NY Power Authority

CLOSING REMARKS



JOHN CANALE

VP, Strategic Supply Management

WHAT'S TO COME

- **Save the Date – Virtual Supplier Expo – Thurs. Jan 20, 2022**

THANK YOU!

Contact Us:

Megan Blank

Email: Megan.Blank@nypa.gov

Supplier Diversity

Email: Supplier.Diversity@nypa.gov